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Curriculum Vitae

Brent Simpson

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Education

2001	Ph.D. Sociology, Cornell University
1997	M.A. Sociology, University of South Carolina
1995	B. A. Sociology, University of South Carolina

Positions

2006 – Present	Associate Professor of Sociology, University of South Carolina.
2002 - 06	Assistant Professor of Sociology, University of South Carolina.
2001 - 02	Assistant Professor of Sociology, Texas A&M University.

Extramural Research Grants

2007-09	“Status and the Organization of Collective Action.” <i>National Science Foundation</i> , with Robb Willer.
2007-08	Kyle Irwin and Brent Simpson (PI). “Doctoral Dissertation Research: Norm Conformity in Collective Action Groups.” <i>National Science Foundation</i> .
2006-08	“Power and Perception in Networks.” <i>National Science Foundation</i> . PI, with Barry Markovsky (Co-PI).

- 2006-07 Suzanne Sutphin and Brent Simpson (PI). “Doctoral Dissertation Research: The Role of Self-Evaluations in Legitimizing Inequality.” *National Science Foundation*.
- 2003-05 “Gender and Cooperation in Social Dilemmas.” *National Science Foundation*.
- 1999-00 “Coalitions in Exchange Networks.” *National Science Foundation* (with Michael Macy).

Intramural Research Grants

- 2008-09 “fMRI Research on Expecting versus Experiencing Satisfaction in Cooperative and Exploitative Relationships.” *McCausland Center for Brain Imaging*, PI with Eric Gladstone, Michael Schillaci and Adam Teed.
- 2005-06 “Trust and Embedded Markets.” *University of South Carolina Research and Productive Scholarship Grant*.
- 2003-04 “Power and Perception in Networks.” *University of South Carolina Research and Productive Scholarship Grant*.

Articles and Chapters (* indicates peer reviewed)

- Forthcoming* * **Brent Simpson** and Kimmo Eriksson. “The Dynamics of Contracts and Generalized Trustworthiness.” *Forthcoming in Rationality & Society*.
- Forthcoming* * Kyle Irwin, Tucker McGrimmon, and **Brent Simpson**. “Sympathy and Social Order.” *Forthcoming in Social Psychology Quarterly*.
- 2008 * **Brent Simpson** and Robb Willer. “Altruism and Indirect Reciprocity: The Interaction of Person and Situation in Prosocial Behavior.” *Social Psychology Quarterly* 71: 37-52.
- 2008 * **Brent Simpson** and Tucker McGrimmon. “Trust and Embedded Markets.” *Social Networks* 30:1-15.
- 2007 * **Brent Simpson**, Tucker McGrimmon, and Kyle Irwin. “Are Blacks Really Less Trusting than Whites? Revisiting the Race and Trust Question.” *Social Forces* 86:525-52.
- 2007 * Kimmo Eriksson and **Brent Simpson**. “Social Embeddedness and Price-Signaling in Markets.” *Journal of Judgment and Decision Making* 2:23-28.

- 2006 * **Brent Simpson**. “Social Identity and Cooperation in Social Dilemmas.” *Rationality and Society* 18:444-70.
- 2006 **Brent Simpson**. “Rational Choice Theories.” In George Ritzer (ed.) *Encyclopedia of Sociology*. Blackwell Publishing
- 2006 * **Brent Simpson**, Kyle Irwin, and Peter Lawrence. “Does a ‘Norm of Self-Interest’ Discourage Prosocial Behavior? Rationality and Quid Pro Quo in Charitable Giving.” *Social Psychology Quarterly* 69:3296-306.
- 2006 * **Brent Simpson**. “The Poverty of Trust in the Southern United States.” *Social Forces*. 84: 1625-38.
- 2005 * **Brent Simpson** and David Willer. “The Structural Embeddedness of Collective Goods: Connection and Coalitions in Exchange Networks.” *Sociological Theory* 23: 387-407.
- 2005 * **Brent Simpson** and Casey Borch. “Does Power Affect Perception in Social Networks?: Two Arguments and an Experimental Test.” *Social Psychology Quarterly* 68:278-87.
- 2004 * **Brent Simpson**. “Social Values, Subjective Transformations, and Cooperation in Social Dilemmas.” *Social Psychology Quarterly* 67:385-95.
- 2004 **Brent Simpson**. “Exchange Coalitions.” In George Ritzer (ed.) *Encyclopedia of Social Theory*. London: Sage Publications.
- 2004 * **Brent Simpson** and Michael Macy. “Power, Identity, and Collective Action in Social Exchange.” *Social Forces* 82:1375-1411.
- 2003 * **Brent Simpson**. “Sex, Fear and Greed: A Social Dilemma Analysis of Gender and Cooperation.” *Social Forces* 82:35-52.
- 2002 **Brent Simpson** and David Willer. “Applications of Elementary Theory to Social Structures of Antiquity.” Pp. 231-54 in Sing C. Chew and J. David Knottnerus (eds.) *Structure, Culture and History*. New York: Rowen and Littlefield.
- 2002 David Willer, Henry Walker, Barry Markovsky, Robb Willer, Michael J. Lovaglia, Shane Thye and **Brent Simpson**. “Network Exchange Theory.” Pp. 109-44 in Joseph Berger and Morris Zelditch, Jr. (eds.) *New Directions in Sociological Theory: The Growth of Contemporary Theories*. New York: Rowen and Littlefield.
- 2002 * **Brent Simpson** and Henry A. Walker. “Status Characteristics and Performance Expectations: A Reformulation.” *Sociological Theory* 20:24-40.
- 2001 * **Brent Simpson** and Michael W. Macy. “Collective Action and Power Inequality: Coalitions in Exchange Networks.” *Social Psychology Quarterly* 64:88-100.

- 2000 * Henry A. Walker, Shane R. Thye, **Brent Simpson**, David Willer, Michael J. Lovaglia and Barry Markovsky. "Network Exchange Theory: Recent Developments and New Directions." *Social Psychology Quarterly* 63: 324-37.
- 2000 * Henry A. Walker and **Brent Simpson**. "Equating Characteristics and Status-Organizing Processes." *Social Psychology Quarterly*. 63:175-85.
- 1999 **Brent Simpson** and David Willer. "A New Method for Finding Power Structures." Pp. 270-84 In D. Willer (ed.) *Network Exchange Theory*. Westport, CT: Praeger.
- 1997 * Barry Markovsky, David Willer, **Brent Simpson** and Michael J. Lovaglia. "Power in Exchange Networks: Critique of a New Theory." *American Sociological Review*. 62: 833-37.
- 1996 * David Willer, **Brent Simpson**, Jacek Szymatka and Joanna Mazur. "Social Theory and Historical Explanation." *Humboldt Journal of Social Relations*. 22: 63-84.

Manuscripts and Grant Proposals under Review

- Under Review* **Brent Simpson**, Kimmo Eriksson, and Dominic Johnson. "The Impact of Religious Cognitions on Prosociality: Cross-Cultural Experiments on Altruism, Trust, Gratitude, Punishment, and Forgiveness." Grant Proposal under review at the John Templeton Foundation.
- Under Review* Suzanne Sutphin and **Brent Simpson**. "The Role of Self-Evaluations in Legitimizing Social Inequality." Under review at *Social Science Research*.
- Under Review* **Brent Simpson**, Barry Markovsky, and Mike Steketee. "Power and Perception of Social Relations." Under review at *American Sociological Review*.

Honors, Awards and Nominations

- 2008 Wenner-Gren Foundation Fellow (with Kimmo Eriksson).
- 2008 Nominee, Ada B. Thomas Outstanding Faculty Advisor Award, University of South Carolina.
- 2005-06, 06-07 Two Thumbs Up Award, Office of Student Disability Services. University of South Carolina.
- 2005 Distinguished Alumni Lecturer, Cornell Department of Sociology.

- 2005 Junior Scholar Competition Winner, Conference on Social Networks and Social Capital, Ohio State University.
2003. The Coleman Prize, Rationality and Society section of the American Sociological Association, for Network Exchange Theory (with D. Willer, M. Lovaglia, B. Markovsky, T. Patton, J. Skvoretz, and S. Thye).
- 2003 Nominee, South Carolina Honors College Superior Educator Award.
- 2003 Nominee, Michael J. Mungo Graduate Teaching Award.
- 1998 - 2001 Sage Fellow, Cornell University.

Book Review

- 2005 *Brazil's Indians and the Onslaught of Civilization: The Yanomami and the Kayapó*, by Linda Rabben. Seattle: University of Washington Press. *Contemporary Sociology* 34:54-56.

Presentations

- 2008 Panelist. Plenary Session on "Group Process Research: Ideas Across Academic Generations." Annual Group Process Meeting. Boston.
- 2008 Matthew A. Cazessus, Rachael Chatterson, and **Brent Simpson**. "Sincere, Trustworthy Type Seeks Blindly Optimistic Dupe: Self-Presentation in Lonely Hearts Advertisements." Paper to be presented at the annual meeting of the American Sociological Association. Boston
- 2008 Eric Gladstone, Kyle Irwin, and **Brent Simpson**. "Status as Social Responsibility or Strategic Advantage: Social Values in Status Hierarchies." Paper to be presented at the annual meeting of the Evolution and Human Behavior Society."
- 2007 **Brent Simpson** and Robb Willer. "Social Values and Systems of Indirect Reciprocity: The Interaction of Person and Situation in Prosocial Behavior." Paper presented at the 12th International Conference on Social Dilemmas. Seattle, WA.
- 2006 Kyle Irwin, Tucker McGrimmon, and **Brent Simpson**. "Trust, Sympathy and Social Order." Paper presented at the annual meeting of the American Sociological Association. Montreal.
- 2006 Kyle Irwin, **Brent Simpson**, and Tucker McGrimmon. "Sympathy, Fear and Greed." Paper presented at the Social Structure and Emotions Conference, Athens, GA.
- 2005 **Brent Simpson** and Tucker McGrimmon. "Trust and Embedded Exchange: A Multi-Method Investigation." Presented at the annual meeting of the American Sociological Association. Philadelphia.

- 2005 Kimmo Eriksson, Elin Hansen, and **Brent Simpson**. “Dealing With Friends and Strangers Under Uncertainty.” Presented at the Workshop on Trust and Democracy. Göteborg, Sweden.
- 2004 **Brent Simpson**. “Why Does Identity Affect Cooperation in Social Dilemmas?” Presented at the annual meeting of the American Sociological Association. San Francisco.
- 2004 **Brent Simpson** and Peter Lawrence. “The Norm of Self-Interest and Charitable Donations.” Presented at the annual meeting of the Southern Sociological Society. Atlanta.
- 2003 **Brent Simpson**. “Regional Differences in Collectivism and Trust.” Presented at the annual Group Process Meeting, Atlanta.
- 2003 **Brent Simpson** and Casey Borch. “Perceiving Social Structure in Groups.” Presented at the annual meeting of the American Sociological Association, Atlanta.
- 2003 **Brent Simpson** and Casey Borch “Power and Perception” Presented at the annual meeting of the Southern Sociological Society. New Orleans.
- 2002 **Brent Simpson**. “Sex, Fear and Greed: A Social Dilemma Analysis of Gender and Cooperation.” Presented at the annual meeting of the American Sociological Association. Chicago.
- 2000 **Brent Simpson**. “Coalitions in Exchange Networks.” Presented at the annual Group Process Meeting, Washington.
- 2000 **Brent Simpson** and Henry A. Walker. “Determinants of Performance Expectations.” Presented at the annual meeting of the American Sociological Association, Washington.
- 2000 David Willer, Henry A. Walker, Shane R. Thye, **Brent Simpson**, Michael J. Lovaglia and Barry Markovsky. “Network Exchange Theory: Recent Developments and New Directions.” Presented at the annual meeting of the American Sociological Association, Washington.
- 2000 **Brent Simpson**. “Elements of Coalition Stability.” Presented at the annual meeting of the Meeting of Japanese and American Mathematical Sociologists, Honolulu.
- 1999 **Brent Simpson** and Michael W. Macy. “Embedded Social Dilemmas.” Presented at the annual meeting of the American Sociological Association, Chicago.
- 1999 David Willer and **Brent Simpson**. “Collective Action and Countervailing Power.” Presented at the Sunbelt XIX Social Network Conference, Charleston, SC.

- 1999 **Brent Simpson.** “The Structural Social Psychology of Collective Action.” Presented at the annual meeting of the Eastern Sociological Society, Boston.
- 1998 David Willer and **Brent Simpson.** “The Optimal-Seek Method.” Presented at the annual meeting of the American Sociological Association, San Francisco.
- 1998 David Willer, **Brent Simpson** and Kimberly Pennell. “Network Breaks and Power Relations.” Presented at the Sunbelt XVII Social Network Conference, San Diego.
- 1997 **Brent Simpson** and David Willer. “The Power of Collective Action.” Presented at the annual meeting of the American Sociological Association, Toronto.
- 1997 David Willer and **Brent Simpson.** “Breaking Networks and Finding Power Structures.” Presented at the annual meeting of the American Sociological Association, Toronto.
- 1996 Jacek Szymatka, Joanna Mazur and **Brent Simpson.** “Networks, Structures, and Explanation.” Presented at the annual meeting of the American Sociological Association, New York.
- 1996 David Willer and **Brent Simpson.** “Network Connection and Coalitions.” Presented at the Sunbelt XVI Social Network Conference, Charleston, SC.

Invited Talks and Guest Lectures

- 2007 **Brent Simpson.** “From Power to Perception and Back Again.” Invited Talk. American Sociological Association. New York, NY.
- 2006 **Brent Simpson.** “Are Blacks Less Trusting than Whites?” Invited Talk. University of North Carolina-Charlotte.
- 2005 **Brent Simpson.** “Revisiting the Race and Trust Problem.” Cornell Distinguished Alumni Lecture. Ithaca, NY.
- 2005 **Brent Simpson,** Kyle Irwin and Tucker McGrimmon. “Are Blacks *Really* Less Trusting than Whites?” Invited Talk. Annual Group Process Meeting. Philadelphia.
- 2004 **Brent Simpson.** “Identity and Cooperation on Overcoming Prosopagnosia and Becoming Dr. Shin’s ‘Main Man’ Redux” Social Psychology Brownbag Series. University of South Carolina.
- 2004 **Brent Simpson.** “The Poverty of Trust in the Southern United States.” College of *Liberal Arts Junior Faculty Seminar Series.* University of South Carolina.

- 2003 **Brent Simpson** and David Willer. “The Structural Embeddedness of Collective Goods.” European Conference on Social Networks and Collective Action. Utrecht, The Netherlands.
- 2003 **Brent Simpson**. “The Sociology of Love.” University 101. University of South Carolina.
- 2003 **Brent Simpson**. “Collectivism and Trust in the United States: A Cross-regional Comparison.” Invited Presentation. University of Groningen, Groningen, The Netherlands.
- 2003 **Brent Simpson**. “Status Characteristics Theory.” Guest Lecture for Graduate Seminar on Group Processes. Department of Sociology, University of South Carolina.
- 2002 **Brent Simpson**. “Sex, Fear, and Greed: How Gender Affects Contributions to Collective Action.” Department of Sociology, University of South Carolina.”
- 2002 **Brent Simpson**. “Gender and Contributions to Collective Action.” Department of Sociology Brown Bag Series, Texas A& M University.
- 2001 **Brent Simpson**. “Power Inequality and Social Identity in Coalition Formation.” Department of Sociology, University of California-Irvine.
- 2001 **Brent Simpson**. “Power, Identity, and Collective Action.” Department of Sociology, Texas A&M University”
- 2001 **Brent Simpson**. “Power and Coalitions.” Guest Lecture for Graduate Seminar on Social Psychology. Department of Sociology, Texas A&M University.
- 1996 **Brent Simpson**. “The Optimality of Optimal Seek: On Overcoming Prosopagnosia and Becoming Dr. Shin’s ‘Main Man’” Department of Sociology Brown Bag Series. University of South Carolina

Computer Software

- 2001 “Social Dilemmas.” Used to collect data for Study 1 for Simpson (2003, *Social Forces*). A revised version was used to collective data for Simpson (Forthcoming, *Rationality and Society*). Written in QBasic.
- 2000 “Coalitions in Networks.” Used to collect data for experimental test in Simpson and Macy (2004, *Social Forces*). Written in QBasic.

Teaching

Texas A&M

Introduction to Sociology (Undergraduate); Social Psychology (Advanced Undergraduate)

University of South Carolina

Introduction to Sociology (Undergraduate); Introduction to Sociology (Honors); Prosocial Behavior (Advanced Undergraduate & Graduate); Altruism and Aggression (Honors); Collective Action (Graduate); Social Psychology (Graduate); Experimental Methods (Graduate; Co-taught with B. Markovsky, S. Thye and D. Willer); Evolution, Altruism, and Morality (Graduate); Workshop: Doing and Reviewing Research (Graduate)

Departmental Service

2008	Chair Search Committee
2004 – Present	Graduate Committee
2003 - Present	Laboratory Director
2005 – 2006	Chair, Faculty Recruitment Committee
2004 – 2006	Chair, Colloquium Committee
2004 – 05	Recording Secretary
2002 - 04	Faculty Recruitment Committee

University Service

Fall 2008 -	Member, Institutional Review Board, Office of Research Compliance
2006	Member, Faculty Excellence Initiative (FEI) Provost Advisory Panel

Professional Service and Activities

2008-10	Editorial Board Member, <i>Social Psychology Quarterly</i> .
2008	Panelist, Sociology Program Grant Competition, National Science Foundation.
2008	Dissertation Award Committee. Section on Mathematical Sociology, American Sociological Association.

- 2007-09 Councilmember. Section on Mathematical Sociology, American Sociological Association.
- 2007-08 Chair-Elect. Section on Rationality and Society, American Sociological Association.
- 2007 Co-organizer of Annual Group Processes Conference. New York.
- 2006 Organizer and Discussant. Section on “Sex, Solidarity, and So on: Applications of Exchange Approaches.” Annual Group Processes meeting. Montreal.
- 2006 Presider, Session on Social Psychology, American Sociological Association, Montreal.
- 2005-07 Secretary-Treasurer. Section on Rationality and Society, American Sociological Association.
- 2005-06 Graduate Affairs Committee, Social Psychology Section, American Sociological Association.
- 2004 Shils-Coleman Prize Committee. Theory Section, American Sociological Association.
- 2004 Presider, Session on Social Psychology, American Sociological Association, San Francisco.
- 2003 Book Award Committee. Section on Mathematical Sociology, American Sociological Association.
- 2003 Article Award Committee. Section on Mathematical Sociology, American Sociological Association.
- 2003 Presider, Session on Developing Theory, American Sociological Association, Atlanta.
- 2000-01 *Rationality and Society*, Editorial Board.
- 1999 Presider, Session on Mathematical Sociology, American Sociological Association, Chicago.
- Ongoing Grant Proposal Referee:
National Science Foundation (Sociology Program; Decision Sciences Program); Dutch National Science Foundation Research Opportunity Program Grants (University of South Carolina)
- Manuscript Referee:
American Journal of Sociology; American Sociological Review; Group Dynamics; Organization Science; Rationality and Society; Social Networks; Sociological Perspectives; Social Forces; Social Psychology Quarterly; Social Science Quarterly; Sociological

Focus; Sociological Forum; Sociological Quarterly; Stanford University Press

Member:

American Sociological Association; Southern Sociological Society, Society for Personality and Social Psychology.

Community Service

2006 - Present Judge, Central South Carolina Region II Science and Engineering Fair.

2005 - Present Big Brother, Big Brothers & Sisters of Greater Columbia.